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**TO WHOM IT MAY CONCERN**  
**SUBJECT: CAN CONVERTER PROJECT**

Headquartered in the Sydney suburb of Hornsby, AIR BRAKE CORPORATION OF AUSTRALIA has become Australia's leading supplier of quality air brake & antilock (ABS) systems & components to the Australian truck, bus, & trailer industry.

Our strong foundation in advanced technology like ABS has positioned us at the leading edge of the latest revolution - EBS, the electronic braking system (or 'brake by wire) is poised to revolutionize commercial vehicle braking, & we already have the widest range of ADR approved TEBS (trailer EBS) systems available for optimum compatibility with the latest EBS equipped towing vehicles out of Europe.

We have used REDARC power conversion devices (24->12 reducers and 12->24 inverters) with our heavy vehicle ABS and EBS products for some years, and they have proved to be a very reliable supplier.

When we had a project to develop a brand new electronic product (a device to relay the data flow from a 24V ISO11992 CAN bus to a 12V bus), REDARC were the natural choice. From our initial discussions in July 2008, REDARC were able to design, prototype, test, manufacture, and deliver initial production units by Christmas 2008. Other manufacturers had given us estimates of 2-3 years for first delivery. REDARC went above and beyond to meet our very tight deadline.

The Can Converter products have now been in service for 5 months and they have performed flawlessly to date. Our customer is extremely pleased with the outcome achieved.

If you would like further information please do not hesitate to contact me on (02) 9477 7000 or by email [engineering@airbrakecorp.com.au](mailto:engineering@airbrakecorp.com.au).

Yours sincerely,

Greg Byrnes  
Engineering Manager  
Air Brake Corporation  
of Australia P/L